















2019 IMPACT BY THE NUMBERS

<p>Provided Energy Assistance services to 21,118 households made up of 54,906 people.</p> 	<p>Coached 119 adults seeking to improve their employment and increase their income.</p> 	<p>Improved the living condition of 1,498 people through essential home repairs.</p> 
<p>Prevented eviction or homelessness for 232 individuals with emergency rental assistance.</p> 	<p>Connected 5,185 people to Supplemental Nutrition Assistance Program benefits.</p> 	<p>Ensured that 1,612 preschoolers received vision screenings and 1,170 received dental screenings.</p> 
<p>Enabled 39 people to secure reliable transportation through a low-interest car loan and distributed 22 grants for nearly \$10,000 in car repairs.</p> 	<p>Helped 105 households increase their savings and 11 families purchase their first home through asset-building programs.</p> 	<p>Directed assistance to 4,668 seniors in our community.</p> 
<p>Provided 1,821 children ages 0-5 with comprehensive early childhood education, health, and nutritional services.</p> 	<p>Weatherized the homes of 325 people improving energy conservation and lowering utility bills.</p> 	<p>Assisted 121 families prepare their tax returns so they could benefit from the earned income tax credit and other programs. Delivered financial coaching to an additional 112 people.</p> 



2019 FINANCIAL SUMMARY

Consolidated Statement of Financial Position Year Ended September 30, 2019

Assets

Cash	\$505,044	7%
Receivables	\$2,670,162	35%
Inventory & Other	\$55,178	1%
Prepaid Expenses, Advances	\$266,350	4%
Property & Equipment, Net	\$4,222,177	54%
Total Assets	\$7,718,911	100%

Liabilities & Net Assets

Accounts Payable	\$763,145	10%
Accrued Expenses	\$1,6720,647	21%
Deferred Revenue & Other	\$378,665	5%
Long-Term Debt	\$196,532	3%
Unrestricted Net Assets	\$2,524,970	33%
Temporarily Restricted Assets	\$2,243,952	29%
Total Liabilities & Net Assets	\$7,718,911	100%

Consolidated Statement of Activities Year Ended September 30, 2019

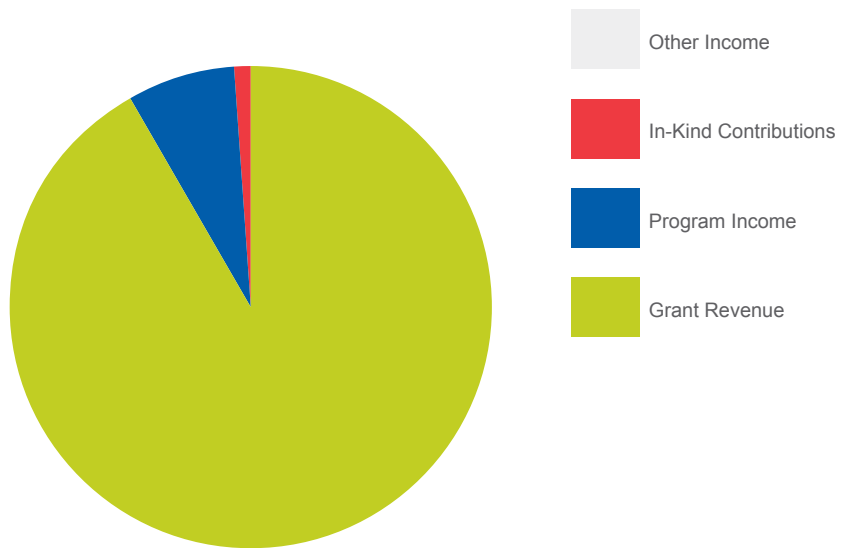
Revenue

Grant Revenue	\$22,864,102	91%
Program Income	\$1,835,016	7%
In-Kind Contributions	\$232,712	1%
Other Income	\$98,578	0%
Total Revenue	\$25,030,406	100%

Expenses

Head Start/Early Head Start	\$15,259,118	60%
Energy Conservation	\$2,242,959	9%
Energy Assistance	\$2,793,208	11%
Property Management	\$531,362	2%
Strategic Initiatives	\$589,928	2%
Community Engagement	\$1,667,646	7%
Fundraising	\$65,490	0%
Administration	\$2,096,501	8%
Total Expenses	\$25,246,212	100%
Change in Net Assets	(\$215,806)	

Revenue



Expenses

